

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 101877
ORIGIN COME-00

INFO OCT-01 CIAE-00 DODE-00 EB-07 NSAE-00 USIA-06
TRSE-00 EUR-12 ERDA-05 ISO-00 /031 R

DRAFTED BY OEA/CD:RMCGEEHAN:LWH
APPROVED BY EB/ITP/EWT: AREICHENBACH
COMMERCE/OEA -CBCLEMENTS

-----051217Z 011957 /42

R 042238Z MAY 77
FM SECSTATE WASHDC
TO AMCONSUL NICE
AMEMBASSY PARIS

LIMITED OFFICIAL USE STATE 101877

EXCON

E.O. 11652: N/A

TAGS:ESTC, MN, FR

SUBJECT: PRE-LICENSE CHECK: IDEA S.A., MONTE-CARLO, MONACO-
OEA/CD FILE 3-198

REF: NICE'S T-152, 3/31/77 AND PREVIOUS

1. BIBIKOFF EXPLICITLY ADVISED BY ALLAN MINTHORNE,
CAPITAL GOODS AND PRODUCTION MATERIALS DIVISION, OFFICE OF
EXPORT ADMINISTRATION (OEA), DOC, WASHINGTON, DURING
BIBIKOFF VISIT TO DOC, THAT IN ALL PROBABILITY EXPORT
LICENSE APPLICATIONS FOR GOODS HE SOUGHT WOULD NOT BE
APPROVED UNLESS END-USER IN FRANCE WAS SEMICONDUCTOR MAN-
UFACTURER ALREADY USING SIMILAR EQUIPMENT.

2. ON 3/30/77, APPLIED MATERIALS, SANTA CLARA, CALIFORNIA
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 101877

TELEPHONICALLY ADVISED BY COMPLIANCE DIVISION, OEA, THAT
THEIR EXPORT LICENSE APPLICATIONS WERE RETURNED WITHOUT
ACTION. APPLIED MATERIALS TOLD THAT WHILE DOC WOULD LIKE
FOR IT TO OBTAIN LARGE EXPORT ORDERS, IT COULD NOT
RECOMMEND APPROVAL OF APPLICATIONS IN THIS MATTER. EXCEL-
LENT CONSULATE REPORTING, ANALYZED IN LIGHT OF NUMEROUS
OTHER INVESTIGATIONS INTO PROCUREMENT ATTEMPTS FOR THIS

KIND OF EQUIPMENT, DISCLOSED BIBIKOFF'S SKILLFUL

DISSEMBLING/OBFUSCATION.

4. APPLIED MATERIALS CANDIDLY INFORMED BY OEA/CD THAT THESE ORDERS WOULD MAKE MORE SENSE IF THEY CAME DIRECTLY FROM A SOVIET STATE TRADING AGENCY, THAN FROM WESTERN BUSINESSMEN.

5. FYI. OEA/CD RECENTLY CONTACTED GCA/D.W. MANN, BURLINGTON, MASS., RE THE INITIAL PROPOSED TRANSACTION WITH IDEA IN JANUARY 1977 THAT BROUGHT THE SUBJECT FIRM TO DOC'S ATTENTION (SEE STATE'S 11770, 1/18/77). WHEN GCA'S INT'L. SALES MANAGER WAS IN SWITZERLAND IN FEBRUARY 1977, HE TOLD OTTO WILD, GCA INT'L. REPRESENTATIVE, THAT BIBIKOFF WOULD NEED A FRENCH IMPORT CERTIFICATE FOR THE 595,890 DOLLAR EXPORT TRANSACTION. GCA HASN'T HEARD ANYTHING FURTHER FROM IDEA IN THIS MATTER. END FYI.

6. IF BIBIKOFF APPROACHES CONSULATE AGAIN, HE SHOULD BE ADVISED THAT RE-DOUBLING HIS EFFORTS WILL NOT NECESSARILY PRODUCE EFFECT HE DESIRES. MATERIAL POUCHED TO OEA ON 3/24/77 ONLY SERVED TO DEMONSTRATE THAT BIBIKOFF HAD ACCESS TO DRAFTSMAN. COPY OF FLOOR PLANS DOES NOT SATISFY REQUIREMENT MENTIONED ABOVE IN PARAGRAPH ONE.

7. SUGGEST NICE TACTFULLY ADVISE BIBIKOFF THAT CONSIGNEE/ PURCHASER STATEMENTS APPROPRIATELY SIGNED BY PURCHASER AND END-USER IN EASTERN EUROPEAN COUNTRY MIGHT BE DOCUMENTS LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 STATE 101877

HE NEEDS FOR THESE TRANSACTIONS.

ACTION REQUESTED PARIS

8. NINE FRENCH I.C.'S (NOS. 95970-71-72, 12/7/76; 95988, 12/9/76; 96052-53-54, 12/21/76; AND 96197-98, 1/17/77) BEING POUCHED TO EMBASSY FOR FORWARDING TO APPROPRIATE

OFFICIALS AT MINISTRY OF FINANCE AND ECONOMIC AFFAIRS. APPRISE FRENCH OF REASON FOR RETURN VIA EMBASSY, I.E., THE DOC CONCERN REGARDING SUCH ATTEMPTS TO OBTAIN COCOM-CONTROLLED HIGH TECHNOLOGY EQUIPMENT. VANCE

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STRATEGIC TRADE CONTROLS, EXPORT LICENSES, SEMICONDUCTOR DEVICES, END USE CHECKS
Control Number: n/a
Copy: SINGLE
Sent Date: 04-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE101877
Document Source: CORE
Document Unique ID: 00
Drafter: RMCGEHAN:LWH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770158-0075
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770593/aaaadchq.tel
Line Count: 109
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: e33f8c9a-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 NICE 152
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 01-Apr-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2638561
Secure: OPEN
Status: NATIVE
Subject: PRE-LICENSE CHECK: IDEA S.A., MONTE-CARLO, MONACO- OEA/CD FILE 3-198
TAGS: ESTC, MN, FR, US, IDEA S A
To: NICE PARIS
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/e33f8c9a-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009